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13

MERCADO PRENDARIO

Retail Pledge Market

13

MERCADO PRENDARIO AUTOMOTOR

Retail Pledge Market

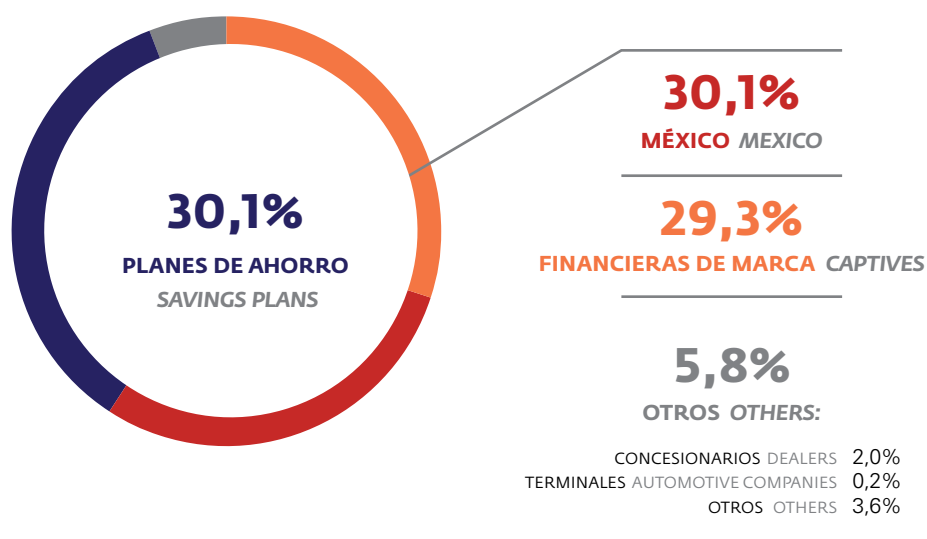
Evolución Mensual por Acreedor Prendario Monthly Evolution by Lienholder

| ACREEDOR PRENDARIO | BANCOS | FINANCIERAS DE MARCA | PLANES DE AHORRO | TERMINALES | CONCESIONARIOS | OTROS* | TOTAL PRENDAS |
|-----------------------------|----------------|----------------------|------------------|----------------------|----------------|---------------|----------------|
| LIENHOLDER | BANKS | CAPTIVES | SAVING PLANS | AUTOMOTIVE COMPANIES | DEALERS | OTHERS* | TOTAL |
| ENE-12 JAN -12 | 10.660 | 10.354 | 13.242 | 93 | 944 | 1.398 | 36.691 |
| FEB-12 FEB -12 | 5.600 | 4.826 | 6.432 | 26 | 379 | 830 | 18.093 |
| MAR-12 MAR -12 | 9.129 | 9.330 | 12.355 | 13 | 695 | 1.285 | 32.807 |
| ABR-12 APR -12 | 7.070 | 6.625 | 9.750 | 53 | 532 | 1.071 | 25.101 |
| MAY-12 MAY -12 | 8.841 | 9.479 | 12.624 | 69 | 610 | 1.136 | 32.759 |
| JUN-12 JUN -12 | 7.860 | 8.729 | 10.068 | 80 | 571 | 946 | 28.254 |
| JUL-12 JUL -12 | 7.414 | 8.190 | 8.870 | 60 | 524 | 841 | 25.899 |
| AGO-12 AUG -12 | 10.103 | 10.438 | 9.944 | 52 | 583 | 1.078 | 32.198 |
| SEP-12 SEP -12 | 9.588 | 9.020 | 10.564 | 35 | 489 | 978 | 30.674 |
| OCT-12 OCT -12 | 10.348 | 9.468 | 9.824 | 24 | 572 | 1.038 | 31.274 |
| NOV-12 NOV -12 | 8.845 | 8.147 | 9.175 | 48 | 481 | 1.180 | 27.876 |
| DIC-12 DIC -12 | 7.161 | 5.331 | 5.727 | 28 | 267 | 617 | 19.131 |
| TOTAL TOTAL 2012 | 102.619 | 99.937 | 118.575 | 581 | 6.647 | 12.398 | 340.757 |
| TOTAL TOTAL 2011 | 111.905 | 90.187 | 105.614 | 532 | 6.842 | 13.549 | 328.62 |
| VAR. % 2012 VS. 2011 | -8.3% | 10.8% | 12.3% | 9.2% | -2.9% | -8.5% | 3.7% |

*(Empresas privadas y sociedades comerciales) / (private and commercial companies) * (private and commercial companies)



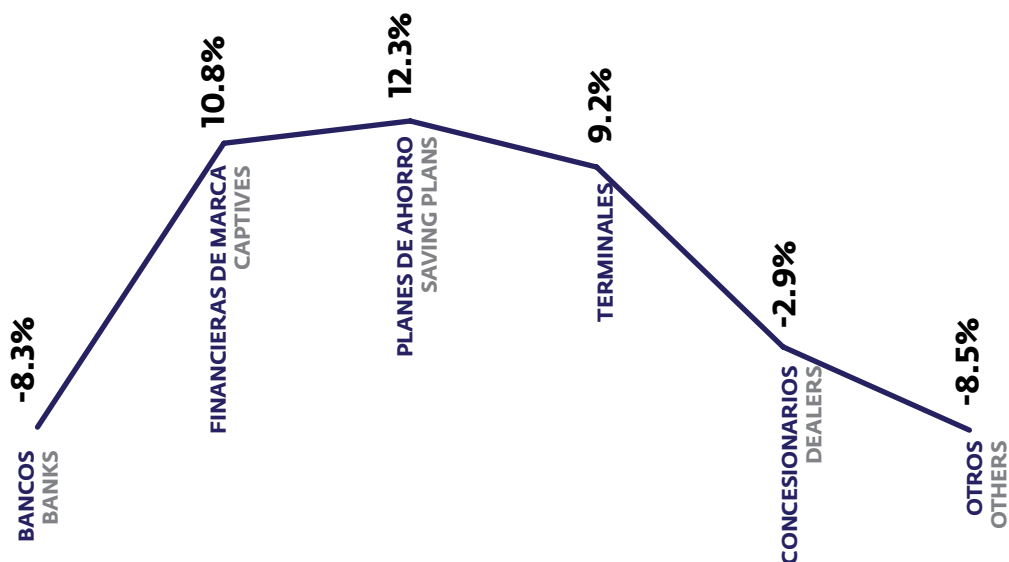
Participación por tipo de Acreedor año 2012 Share Lienholder - year 2012



FUENTE: AFIMA (Asociación de Financieras de Marcas Automotrices)
SOURCE: (Association of Financial Companies for Automotive Brands)

13

Var.% 2012 vs. 2011 por Acreedor Prendario Var.% 2012 vs. 2011 by Lienholder



Evolución Mensual por Acreedor Prendario Monthly Evolution by Lienholder

| | PATENTAMIENTOS TOTALES | BANCOS | FINANCIERAS DE MARCA | PLANES DE AHORRO | TERMINALES | CONCESIONARIOS | OTROS* | TOTAL FINANCIAMIENTO |
|-------------------------|---------------------------|--------------|-------------------------|---------------------|-------------------------|----------------|-------------|-------------------------|
| | TOTAL PATENTAMIENTOS | BANKS | CAPTIVES | SAVING PLANS | AUTOMOTIVE COMPANIES | DEALERS | OTHERS* | TOTAL |
| ENE-12 JAN -12 | 113.147 | 9.4% | 9.2% | 11.7% | 0.1% | 0.8% | 1.2% | 32.4% |
| FEB-12 FEB -12 | 58.442 | 9.6% | 8.3% | 11.0% | 0.0% | 0.6% | 1.4% | 31.0% |
| MAR-12 MAR -12 | 82.589 | 11.1% | 11.3% | 15.0% | 0.0% | 0.8% | 1.6% | 39.7% |
| ABR-12 APR -12 | 61.118 | 11.6% | 10.8% | 16.0% | 0.1% | 0.9% | 1.8% | 41.1% |
| MAY-12 MAY -12 | 76.753 | 11.5% | 12.4% | 16.4% | 0.1% | 0.8% | 1.5% | 42.7% |
| JUN-12 JUN -12 | 70.009 | 11.2% | 12.5% | 14.4% | 0.1% | 0.8% | 1.4% | 40.4% |
| JUL-12 JUL -12 | 74.262 | 10.0% | 11.0% | 11.9% | 0.1% | 0.7% | 1.1% | 34.9% |
| AGO-12 AUG -12 | 76.617 | 13.2% | 13.6% | 13.0% | 0.1% | 0.8% | 1.4% | 42.0% |
| SEP-12 SEP -12 | 64.822 | 14.8% | 13.9% | 16.3% | 0.1% | 0.8% | 1.5% | 47.3% |
| OCT-12 OCT -12 | 70.702 | 14.6% | 13.4% | 13.9% | 0.0% | 0.8% | 1.5% | 44.2% |
| NOV-12 NOV -12 | 58.608 | 15.1% | 13.9% | 15.7% | 0.1% | 0.8% | 2.0% | 47.6% |
| DIC-12 DIC -12 | 37.912 | 18.9 | 14.1% | 15.1% | 0.1% | 0.7% | 1.6% | 50.5% |
| TOTAL TOTAL 2012 | 844.981 | 12.1% | 11.8% | 14.0% | 0.1% | 0.8% | 1.5% | 40.3% |

* (Empresas privadas y sociedades comerciales) / (private and commercial companies) * (private and commercial companies)

FUENTE: AFIMA (Asociación de Financieras de Marcas Automotrices). SOURCE: (Association of Financial Companies for Automotive Brands)